

COMMunity

Volume 3, Issue 2, Fall 2007

A News Bulletin from **WILLIAMS COMMUNICATIONS, INC.**

"The Franklin County Sheriff's Office is very pleased with the services and installation process that we've received from Williams Communications' Installation Division. They have always been prompt, courteous and very professional during the course of their performance in installing equipment and servicing our agency. It is a pleasure to work with an entity that is so very dependable."

Franklin County Sheriff
Mike Mock

"I am so impressed with the work WCI has performed on the Florida Law Enforcement Challenge Vehicle. I came to WCI with a vision of what the vehicle needed and I walked away with more than I ever expected! The finished product is by far, the best we have had so far. You can tell that WCI's installation department put a lot of hard work and time into this project."

Andrew Dawson,
Law Enforcement Liaison,
Project Coordinator, Florida
Department of Transportation



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WCI Participates in Groundbreaking Ceremony for 800 MHz Radio System - Spalding County, Georgia -

M/A-COM and Williams Communications, Inc., recently traveled to Spalding County, Ga., to attend and participate in the groundbreaking of its first 800 MHz P25 Phase I simulcast radio system that includes a *guaranteed* cost to upgrade to P25 Phase II. Numerous Spalding County officials and employees, M/A-COM executives, and WCI President Ken Williams and Vice President Bryan Kocher gathered at the new site to share in the excitement of the construction of the new 800 MHz system. The groundbreaking ceremony marked the first step toward providing the Spalding County emergency personnel with a high tech communications system.

The new system will include the addition of five sites and will provide in-building coverage throughout the county to meet many of the
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Ken Williams (right) and Bryan Kocher (second from left) visiting with M/A-COM members Sharon Johnson and Jeff Autice.

Advantages of Joining SLERS

In a recent report conducted by Tusa Consulting Services for the City of Tallahassee, it was proven that over a 10-year period, there is a cost savings in excess of \$15 million for utilizing the Statewide Law Enforcement Radio System (SLERS) over a P25 stand alone system.

SLERS advantages include:

- Instant interoperability between state and local law enforcement agencies
- 800 MHz technology has clear voice quality and is less susceptible to skipping and interference
- Coverage that does not stop at the county line
- Larger day-to-day coverage "footprint"
- Statewide 98 percent mobile coverage, 95 percent outdoor portable coverage and coverage 25 miles offshore
- Latest technology with less cost over time
- M/A-COM's towers meet current wind standards, where many existing towers do not
- Network Operations Center (NOC) monitors each site 24x7x365 and often knows if there is a problem before the user does (e.g., lightning damage)
- WCI local technicians are on call for site repair 24x7x365
- All of your costs are known and at a fixed price for the duration of the contract
- SLERS can be a very cost effective migration path toward communications solutions in the event the county wishes to build its own system in the future
- All new M/A-COM radios are P25 capable

Florida Sheriffs Association Summer Conference

- Another Success! -

The weather was hot in Ponte Vedra Beach as the attendees checked in for the summer conference of the Florida Sheriffs Association (FSA) July 31 through August 2. Hosted by Sheriff David Shoar of St. Johns County, the turnout was tremendous, with nearly all 67 sheriffs in attendance. With three full days of meetings, Williams Communications, Inc., staff was on-site for the big event and visited with the sheriffs and their staff. "We had such a great time seeing the sheriffs," said Hilarie Williams, WCI sales representative. "It's nice to visit with folks in a casual, laid



Installation Manager Scott McGuire chats with a sheriff's deputy about WCI's latest installation services.

back environment. The Sheriffs' conference has always afforded us the opportunity to thank our clients for their business."

WCI sales staff also participated as vendors in the conference, adding a new booth to its display showcase. "With the growth and expansion of our installation offerings, it only made sense to include a separate booth on those services," said Scott McGuire, WCI installation manager. "A lot of people think of us as a radio provider and don't realize we do vehicle installations not only for radios, but also for lighting and custom projects. Our newest offering is radar certifications."

At the conference, guest speaker Alex Sink, Florida's Chief Financial Officer, gave an overview of the roles and responsibilities of the Florida Department of Financial Services. Focusing primarily on the Fraud Division, CFO Sink announced the appointment of Vicki Cutcliffe as the new director of the Division of Insurance Fraud. Director Cutcliffe formerly served as Major for the Florida Department of Transportation's Office of Motor Carrier Compliance. Congratulations Director Cutcliffe!



The WCI team gathers at its booth during the FSA conference. Pictured L to R: Bryan Kocher, Hilarie Williams, AJ Smith, Ken Williams and Jennifer Hirst

Additionally, Leon County Sheriff Larry Campbell handed over the FSA President's gavel to Baker County Sheriff Joey Dobson. Good luck Sheriff Dobson!

Special thanks to FSA's Renee Dean for another successful conference.

Spalding County *(Continued from page 1)*

mission critical communication standards. Based on the M/A-COM Voice Interoperability Data Access (VIDA) network platform, Spalding County's communications system is a hybrid network consisting of multiple M/A-COM technologies. P25^{IP} technology will be deployed for voice communications, OpenSky for mobile data communications, and NetworkFirst for interoperability with neighboring county and agency legacy systems.

"We are delighted to have the opportunity to work with all the Spalding County agencies to ensure they communicate more effectively ... after all, that's our job!" said Williams.

The experience of working on the Spalding County Project is beneficial to M/A-COM and WCI for other reasons. The project's scope of work is very similar to additional radio communication plans WCI has performed and/or proposed, including the City

of Tallahassee and Leon County most recently. WCI knows and understands the critical communication needs of law enforcement and first responders,



Pictured L to R: WCI VP Bryan Kocher, Paul Van Haute of Spalding County and WCI President Ken Williams.

and it has the appropriate tools to provide the best solutions.

Key Players to the Spalding County Project include:

- Eddie Freeman, Spalding County Board of Commissioners Chairman
- Johnie McDaniel, Spalding County Commissioner
- Tommy Jones, Griffin Fire-Rescue Chief
- Chipper Gardner, Spalding County Fire Department Chief
- Dick Morrow, City Commissioner
- Craig Moore, M/A-COM's U.S. Sales Representative for M/A-COM
- John Quinn, Medical Center Representative CEO
- James Potter, M/A-COM's Area Sales Manager for Tyco Electronics

Williams Welcomes Levy County to SLERS

Williams Communications, Inc., is proud to announce and welcome Levy County to the Statewide Law Enforcement Radio System (SLERS). For the past couple of months, WCI's AJ Smith and other staff members have been working diligently with the Levy County Board of Commissioners, County Sheriff's Office, EMS, Emergency Management Department and the County Fire Departments to ensure a smooth transition onto SLERS.



WCI's Harris Welch designs Levy County's consoles and control stations.

At its June 12 meeting in Tallahassee, the Joint Task Force Board met and approved Levy County's application, allowing the Sheriff's Office and EMS to join the System. The fire departments and emergency management will join shortly, following the general category re-banding.



WCI employees working to get Levy County up and running on the SLERS.

WCI staff has been working around the clock to program and install Levy County's System. In the first round of programming and installations the team was responsible for bringing on more than 100 users; the second round will easily double when the fire departments and emergency management join SLERS.

Becoming a SLERS user was a simple process for Levy County, as the third party applicant. Following are the steps they took:

1. WCI Sales staff met with local law enforcement and county government's key personnel to determine communication needs
2. WCI and Levy County representatives attended the Joint Task Force Board meeting to seek approval to join the SLERS
3. Around the same time, the Levy County Board of County Commissioners discussed the radio proposal, made recommendations and ultimately approved the purchase of the radios
4. Levy County provided the purchase order to WCI and filled out the necessary paperwork to participate on the SLERS
5. WCI purchased control stations and portable and mobile radios
6. WCI staff met with the Levy County Sheriff and staff to discuss the timeline for radio programming and installations
7. Radios were delivered and tested
8. Levy County officially joined SLERS

Florida Law Enforcement Challenge Awards Ceremony

- WCI Decks Out Vehicle -

Every year, the Florida Law Enforcement Challenge Awards Ceremony is held to acknowledge and praise law enforcement agencies which lead the way around the state in traffic enforcement and awareness. The ceremony recognizes winning agencies of the challenge competition (for the previous year's enforcement activities) by giving them an opportunity to win large-ticket items for their participation in ongoing enforcement and awareness activities. This year, the Tallahassee Police Department took home a brand new 2007 Ford Expedition.



2007 Ford Expedition Winning Prize. A special thanks goes to Tallahassee's Signs Unlimited for the vehicle wrap.

Prior to the awards ceremony, held in early August, the Florida Department of Transportation's Law Enforcement Liaison Coordinator Andrew Dawson came to WCI headquarters to discuss the design of the

2007 Ford Expedition Give Away. From the graphics on the outside of the truck to the progressive electronic equipment and installations, WCI provided Dawson with a creative installation package.

Features included:

- Dual Stalker radar system
- Digital video system
- Command weapons cabinet
- Subsonic Rumbler siren
- Jotto Desk Equipment console
- Complete 360-degree LED light system (internal and external)
- Intoxilyzer
- Secondary battery power supply
- 1500-watt AC/DC power supply

Did You Know...

More and more local law enforcement agencies are turning to the Statewide Law Enforcement Radio System (SLERS) for their critical communication needs.

WCI Furnishes Lighting System for U.S. Navy

United States Navy Captain Charles Swicker, having first learned about WCI's installation offerings at the recent 2007 Shot Show in Orlando, called upon WCI's installation team to provide lighting installation services for the USS Vicksburg. WCI staff members Scott McGuire and Nick Chambless traveled to the Mayport Naval Base in Jacksonville to perform the lighting installations. Primarily used for Navy patrol and signaling, WCI staff installed 911 EP warning lights on top of the pilot house overlooking the front of the ship.

The USS Vicksburg dates back to 1863 when it was originally built as a wooden steamer. The most recent USS Vicksburg, launched in 1991, is more than 560 feet in length. The ship is home to 33 officers, 27 chief petty officers and accommodates up to 340 crew members.



Sitting a little higher off ground than he's used to, WCI's Nick Chambless installs new lights on the USS Vicksburg.



WCI's Scott McGuire on top of the pilot house.



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